

## Definition of Terms

<b>PV</b>	: Point Value, for qualification and status.
<b>SV</b>	: Sales Value, for calculation of Bonus and Incentive.
<b>Personal Point Value (PPV) / Personal Sales Value (PSV)</b>	: Total PV/SV generated from all personal cash bills transacted in a month.
<b>Personal Group Point Value (PGPV) / Personal Group Sales Value (PGSV)</b>	: Total PV/SV generated in a month by all downline distributors within personal group (ie. excluding breakaway QSAs) and own PPV/PSV.
<b>Diamond Group Point Value (DGPV) / Diamond Group Sales Value (DGSV)</b>	: Total PV/SV generated in a month by all downline distributors within your diamond group (ie. excluding breakaway QSDs) and own PPV/PSV.
<b>Qualified Star Agent (QSA)</b>	: Any SA who maintains 700 PPV and 2,100 PGPV in a month.
<b>Qualified Star Diamond (QSD)</b>	: Any Diamond who qualifies for 37% Star Group Bonus.
<b>Travel Seminar Qualifier</b>	: Any SA and above who meets the Yearly Travel Seminar Incentive Points (TSIP) Quota set for the year.

## Introduction Of Remuneration

<b>1) Retail Profit</b> -----	<b>15% - 25%</b>
<b>2) Bonus (71%) and Cash Incentive (Rs56,000)</b>	
a) Group Bonus -----	6% - 21%
b) Star Group Bonus -----	25% - 37%
c) Development Bonus -----	15%
d) International Profit Sharing -----	2%
e) Leadership Bonus -----	15%
f) Travel Seminar Incentive -----	2%
g) One Time HP Cash Incentive -----	Rs7,000
h) One Time Oversea Trip Cash Incentive -----	Rs49,000

Status	Condition
<b>Distributor</b>	Membership Fee Rs650 Age 18 years + and a sponsor.
<b>Star Agent (SA)</b>	Achieves accumulated Group Sales of 31,500PV
<b>Star Ruby (SR)</b>	Sponsors 3 First Generation Star Agents (SA)
<b>Star Diamond (SD)</b>	With 6 First Generation Star Agents (SA)
<b>Senior Star Diamond (SSD)</b>	Star Diamond who sponsors 2 Star Diamonds *  & qualifies for 37% Star Group Bonus.
<b>Triple Diamond (TD)</b>	Star Diamond who sponsors 6 Star Diamonds *
<b>Double Diamond (DD)</b>	Star Diamond who sponsors 4 Star Diamonds *
<b>Crown Diamond (CD)</b>	Star Diamond who sponsors 10 Star Diamonds *
<b>Gold Diamond (GD)</b>	Star Diamond who sponsors 8 Star Diamonds *
<b>Double Crown Diamond (DCD)</b>	Star Diamond who sponsors 14 Star Diamonds *
<b>Senior Crown Diamond (SCD)</b>	Star Diamond who sponsors 12 Star Diamonds *
<b>Gold Crown Diamond (GCD)</b>	Star Diamond who sponsors 18 Star Diamonds *
<b>Triple Crown Diamond (TCD)</b>	Star Diamond who sponsors 16 Star Diamonds *
<b>Crown Ambassador (CA)</b>	Star Diamond who sponsors 20 Star Diamonds *

## Remuneration in DXN Marketing Plan

### 1. Retail Profit (15% - 25%)

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price.

### 2. Group Bonus (6% - 21%)

*To be entitled for this Group Bonus, you need to maintain 700 PPV each month.*

Accumulated Group PV	Bonus
31,500 and above	21% *
22,750	18%
14,000	15%
7,000	12%
2,100	9%
700	6%

\* If a Star Agent (21%) maintains 700 PPV and 2,100 PGPV \*\*, he will become a Qualified Star Agent (25%).

### 3. Star Group Bonus (25% - 37%)

*To be entitled for this Star Group Bonus, you must be a SA and maintain 700 PPV and 2,100 PGPV \*\* (QSA).*

No of SA (1st Generation)	No. of Qualified SA Lines	DGPV	Bonus
6	-	35,000	37%
	4	17,500 #	
5	-	21,000	35%
	4	14,000	
4	4	-	33%
3	3	-	31%
2	2	-	29%
1	1	-	27%
0	0	-	25%

\*\* PGPV is inclusive of personal PV (i.e. 700 PPV + 1,400 non-QSA group PV)

# For SSD and above, if the number of QSD is more than one, then the DGPV can be borrowed from one of the QSD and the number of QSD will be reduced by one.

#### 4. Development Bonus (15%)

*To be entitled for this Development Bonus, you must be a SA and maintain 700 PPV and 2,100 PGPV \*\* (QSA).*

Level of Qualified SA	Bonus
1st Level	5%
2nd Level	4%
3rd Level	3%
4th Level	2%
5th Level	1%

\*\* PGPV is inclusive of personal PV (i.e. 700 PPV + 1,400 non-QSA group PV)

#### 5. International Profit Sharing (2%)

*To be entitled for this International Profit Sharing (IPS) you must be a Qualified Star Diamond (QSD).*

<b>IPS Fund = Overall Company's Sales in SV X 2%</b>
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Your IPS entitlement

=	IPS Fund	X	$\frac{\text{Your IPS Point for the month}}{\text{Total IPS Point for all Qualified Star Diamond and above}}$
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- Your IPS Point calculation:

Level of Qualified SD	IPS Point			
Personal			DGSV	X 100%
1st Level QSD (L1)	+	L1	DGSV	X 50%
2nd Level QSD (L2)	+	L2	DGSV	X 40%
3rd Level QSD (L3)	+	L3	DGSV	X 30%
4th Level QSD (L4)	+	L4	DGSV	X 20%
5th Level QSD (L5)	+	L5	DGSV	X 10%

## 6. Leadership Bonus (15%)

To be entitled for this Leadership Bonus, you must be a Qualified Star Diamond (QSD).

No. of Qualified SD Lines	1	2	3	4	5	6	7	8	9	10
1st Level QSD's DGSV	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	-	3%	4.8%	5.8%	6.5%	7.1%	7.6%	8%	8.3%	8.5%
Minimum DGSV needed to Guarantee upline ('000)	17.5	35	52.5	70	70	70	70	70	70	70

No. of Qualified SD Lines	11	12	13	14	15	16	17	18	19	20
1st Level QSD's DGSV	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
2nd Level and below QSD's DGSV (till 1st level of next qualifier)	8.7%	8.9%	9.1%	9.3%	9.5%	9.6%	9.7%	9.8%	9.9%	10%
Minimum DGSV needed to Guarantee upline ('000)	70	70	70	70	70	70	70	70	70	70

## 7. Travel Seminar Incentive (2%)

This Travel Seminar Incentive(TSI) shall be used by the qualifier for the travel seminar organised by the Company only. It is not exchangeable for cash and also not transferable. A qualifier may claim up to maximum Travel Seminar Fare against his/her TSI for two(2) if married.

$$\text{Travel Seminar Incentive Fund} = \text{Company's Annual Sales in SV} \times 2\%$$

• To be shared as below:

- i) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SA and above who met the YEARLY TSIP QUOTA set for the year.
- ii) 50% of the Travel Seminar Incentive Fund (TSIF) to be shared amongst all SD and above who met the YEARLY TSIP QUOTA set for the year.

a) Travel Seminar Incentive for SA Qualifier (TSI<sub>SA</sub>)

$$\text{TSI}_{\text{SA}} = 50\% \times \text{TSIF} \times \frac{\text{Accumulated TSIP* for a SA Qualifier}}{\text{Total Accumulated TSIP for all SA Qualifiers}}$$

\* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SA	Monthly Travel Seminar Incentive Point (TSIP)			
Personal			PGSV	X 100%
1st Level QSA (L1)	+	L1	PGSV	X 50%
2nd Level QSA (L2)	+	L2	PGSV	X 40%
3rd Level QSA (L3)	+	L3	PGSV	X 30%
4th Level QSA (L4)	+	L4	PGSV	X 20%
5th Level QSA (L5)	+	L5	PGSV	X 10%

b) Travel Seminar Incentive for SD Qualifier (TSI<sub>SD</sub>)

$$\text{TSI}_{\text{SD}} = 50\% \times \text{TSIF} \times \frac{\text{Accumulated TSIP* for a SD Qualifier}}{\text{Total Accumulated TSIP for all SD Qualifiers}}$$

\* Travel Seminar Incentive Point (TSIP) will be calculated monthly based on the following formula and to be accumulated for a year:

Level of Qualified SD	Monthly Travel Seminar Incentive Point (TSIP)			
Personal			DGSV	X 100%
1st Level QSD (L1)	+	L1	DGSV	X 50%
2nd Level QSD (L2)	+	L2	DGSV	X 40%
3rd Level QSD (L3)	+	L3	DGSV	X 30%
4th Level QSD (L4)	+	L4	DGSV	X 20%
5th Level QSD (L5)	+	L5	DGSV	X 10%

#### **8. Hand Phone Cash Incentive (Rs7,000) - One Time Only**

When you have 3 immediate SA who achieved 42,000 Accumulated GPV, then you will be entitled to receive this **One Time** Hand Phone Cash Incentive amounting to Rs7,000.

\* Only personally sponsored downlines counted.

#### **9. Oversea Trip Cash Incentive (Rs49,000) - One Time Only**

When you have 5 immediate downlines who have received their Hand Phone Cash Incentive, then you will be entitled to receive this **One Time** Oversea Trip Cash Incentive amounting to Rs49,000.

\* Only personally sponsored downlines counted.

# Explanation On The DXN Marketing Plan Reward

## 1 . Retail Profit (15% - 25% )

Direct profit for distributors is when they sell DXN products to non-DXN members. Retail profit is the difference between distributor price and retail price. **Example:** If you sell one bottle of RG-30 to a non-DXN member, you will earn the retail profit as below

One bottle of RG-30

Distributor Price	Rs300.00
Retail Price	Rs350.00

**Therefore,**

*Retail Price – Distributor Price = Retail Profit*

Rs300.00 – Rs350.00 = Rs50.00

YOUR retail profit is Rs50.00 (17% from distributor's price)

Minimum monthly Personal PV required for bonus entitlement (700PV).

Example 1

Products	PV	SV
RG 90	352	352
GL 90	352	352
<b>TOTAL</b>	<b><u>704</u></b>	<b><u>704</u></b>

\* Example 2

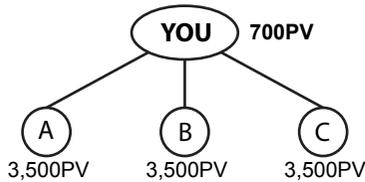
Products	PV	S
RG 30	128	128
GL 30	128	128
Spirulina 120's	136	136
Morinzhi	125	125
Lingzhi Coffee 3 in 1	76	76
Ganozhi Toothpaste (2 tubes)	108	108
<b>TOTAL</b>	<b><u>701</u></b>	<b><u>701</u></b>

\* Assume 1PV = 1SV for all the following Bonuses and Incentives calculations.

2. Group Bonus (6%-21%)

**CASE 1**

If in the first month you have acquired 700PV and sponsored 3 new distributors with 3,500PV each:



Personal PV/SV (PPV/PSV) = 700PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 11,200PV/SV

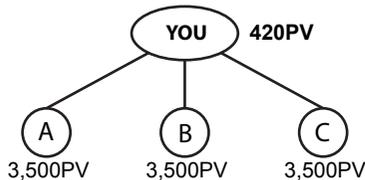
Your Group Bonus =  $(11,200SV \times 12\%) - (35,00SV \times 9\%) - (3,500SV \times 9\%) - (3,500SV \times 9\%)$   
 = Rs1,344 - Rs315 - Rs315 - Rs315  
 = Rs399.00

Therefore:

**Your Group Bonus is Rs399.00 and Group Bonus for A,B and C is Rs315.00 each.**

**CASE 2**

If YOU have acquired 420PV and each one of your downline achieved 3,500PV;



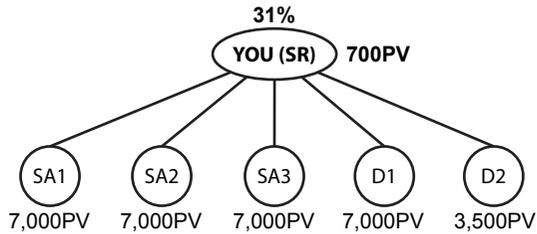
Personal PV/SV (PPV/PSV) = 420PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 10,920PV/SV

**You are not qualified to receive any bonus because your Personal PV is less than 700PPV. To qualify for Group Bonus, YOU must have a minimum of 700PPV.**

3. Star Group Bonus (25% - 37%)

**CASE 1**

If YOU are a Star Ruby (SR) and have sponsored 3 Star Agents (SA) and 2 distributors;



Personal PV/SV (PPV/PSV) = 700PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 11,200PV/SV

Your Star Group Bonus = (32,200SV X 31%) - (7,000SV X 25%)  
 - (7,000SV X 25%) - (7,000SV X 25%)  
 - (7,000SV X 12%) - (3,500SV X 9%)  
 = Rs9,982 - Rs1,750 - Rs1,750  
 - Rs1,750 - Rs840 - Rs315  
 = Rs3,577.00

Therefore:

**YOUR Star Group Bonus is Rs3,577.00.**

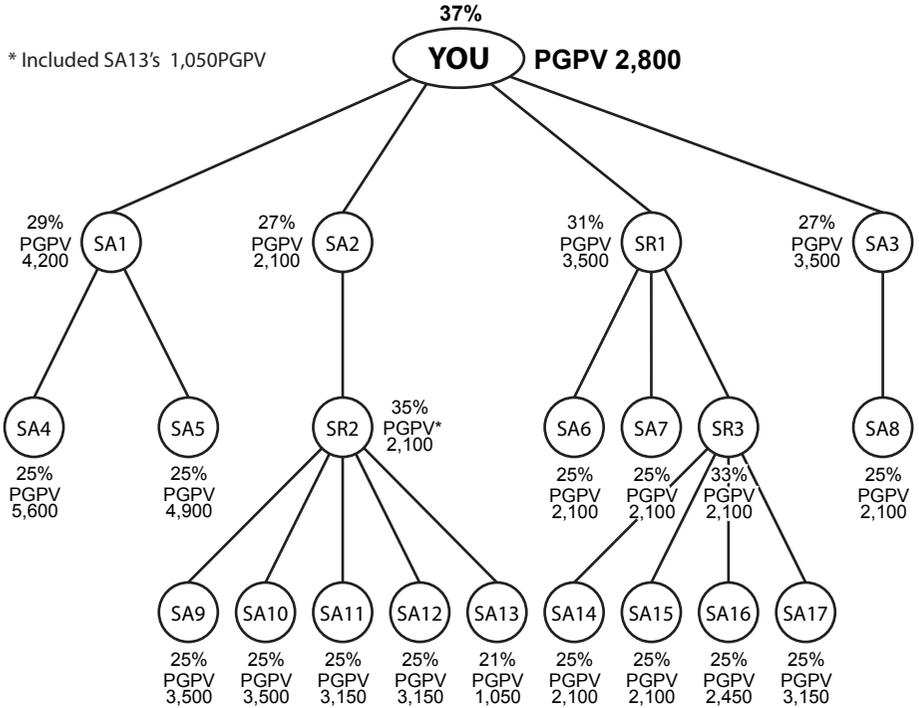
**SA1, SA2 and SA3 will earn Rs1,750.00 each.**

**Group Bonus for D1 is Rs840.00 and D2 is Rs315.00.**

**CASE 2**

If YOU are a Star Diamond with **6 SA** (1st Generation), 700PPV and 2,800 PGPV.  
 At the same time, YOU have some downlines with the status of Star Ruby (SR) and Star Agent (SA) who have at least 700PPV.

The Star Group Bonus entitlement (%) for YOU and your downlines will be as follow:

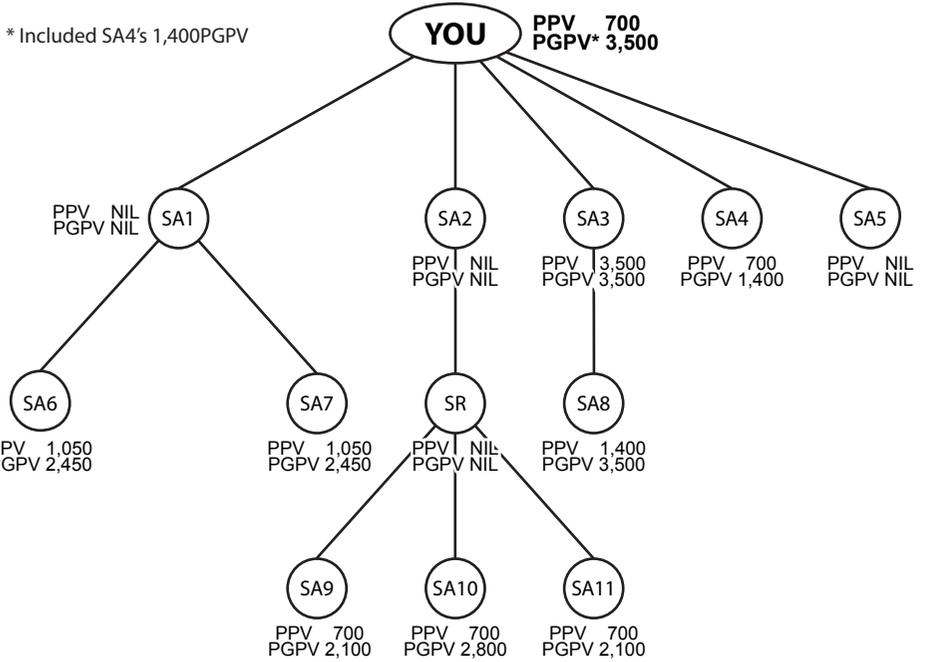


**Star Group Bonus (%)**

	Status	No of Qualified SA Lines	PPV	PGPV	DGPV	SGB entitlement (%)
YOU	SD	4	700	2,800	60,200	37%
SA1	SA	2	700	4,200		29%
SA2	SA	1	700	2,100		27%
SR1	SR	3	700	3,500	19,600	31%
SR2	SR	4	700	2,100	15,400	35%
SR3	SR	4	700	2,100	11,900	33%
SA4	SA	0	700	5,600		25%
SA13	SA	0	700	1,050		21%

**CASE 3**

If YOU are a Star Ruby with **5 SA** (1st Generation), 700PPV and 3,500PGPV.  
 At the same time, YOU have downlines with the status of Star Ruby (SR) and Star Agent (SA).  
 Some of the SR or SA are inactive (i.e. SA1, SA2, SA5 & SR).

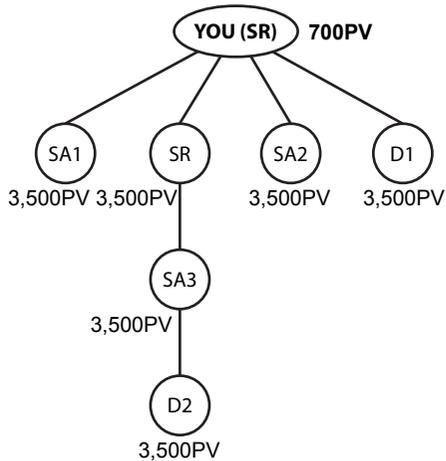


Therefore, YOU are entitled to 35% of Star Group Bonus even you have only 3 qualified SA lines. It is because YOU have 5 SA (1st Generation) and obtained 22,400 DGPV.

#### 4. Development Bonus (15%)

### CASE 1

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



Personal PV/SV (PPV/PSV) = 700PV/SV  
Personal Group PV/SV (PGPV/PGSV) = 4,200PV/SV

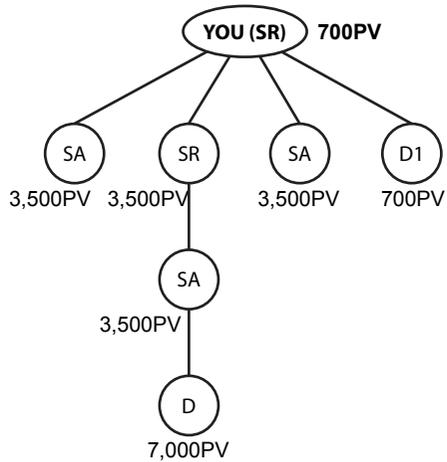
YOUR Development Bonus = (10,500SV x 5%) + (7,000SV x 4%)  
= Rs525 + Rs280  
= Rs805.00

Therefore:

**YOUR Development Bonus is Rs805.00**

**CASE 2**

For Development Bonus, if YOU are a Star Ruby (SR) and have downlines as below:



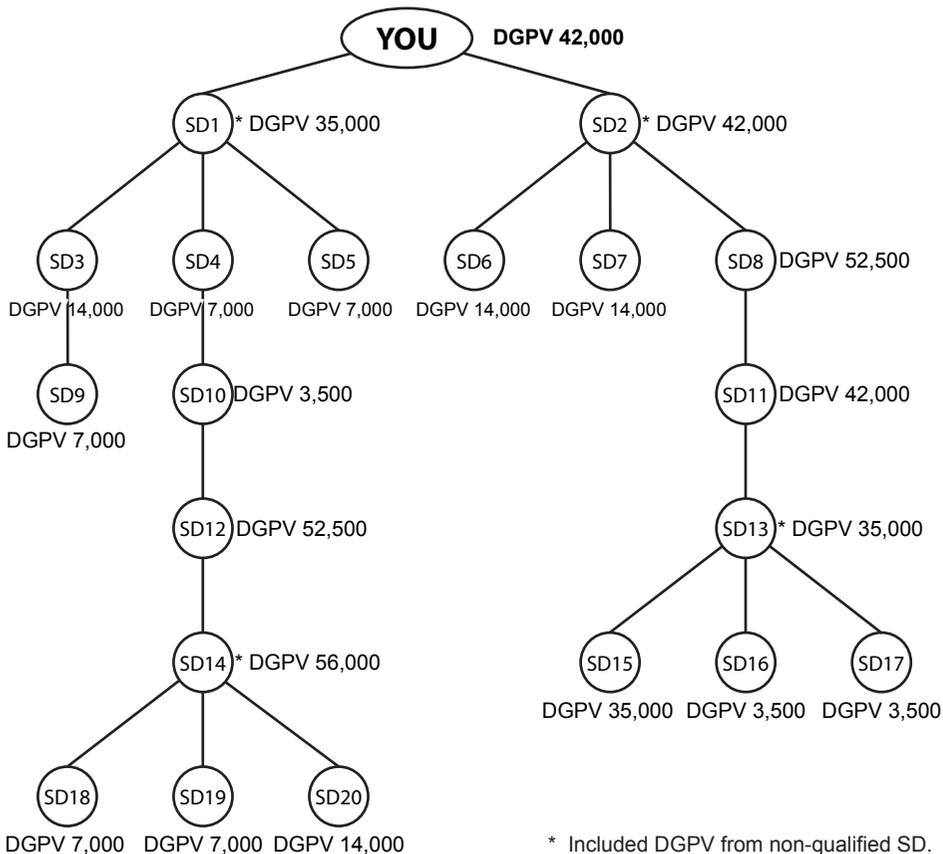
Personal PV/SV (PPV/PSV) = 700PV/SV  
Personal Group PV/SV (PGPV/PGSV) = 1,400PV/SV

**YOU are not qualified to earn the development bonus because your Personal Group PV is less than 2,100PV.**

5. International Profit Sharing (2%)

**EXAMPLE**

YOU are a Senior Star Diamond (SSD) and have downlines of Star Diamond (SD) and above.



\* Included DGPV from non-qualified SD.

Non-qualified SD: SD3, SD4, SD5, SD6, SD7, SD9, SD10, SD16, SD17, SD18, SD19 & SD20  
 Qualified SD : YOU, SD1, SD2, SD8, SD11, SD12, SD13, SD14 & SD15

Assumptions:-

- i ) 1 PV equals to 1 SV.
- ii ) There are 68 Star Diamonds and above in the company and the Total IPS Point is 3,500,000 points.
- iii) Total company's sales for that particular month is 14,000,000 SV.

IPS Point for YOU:

	DGSV			IPS points
YOU	42,000	X	100%	= 42,000
1st Level: SD1 + SD2	77,000	X	50%	= 38,500
2nd Level: SD12 + SD8	105,000	X	40%	= 42,000
3rd Level: SD14 + SD11	98,000	X	30%	= 29,400
4th Level: SD13	35,000	X	20%	= 7,000
5th Level: SD15	35,000	X	10%	= 3,500
YOUR Total IPS Point				<u>162,400</u>

Therefore:

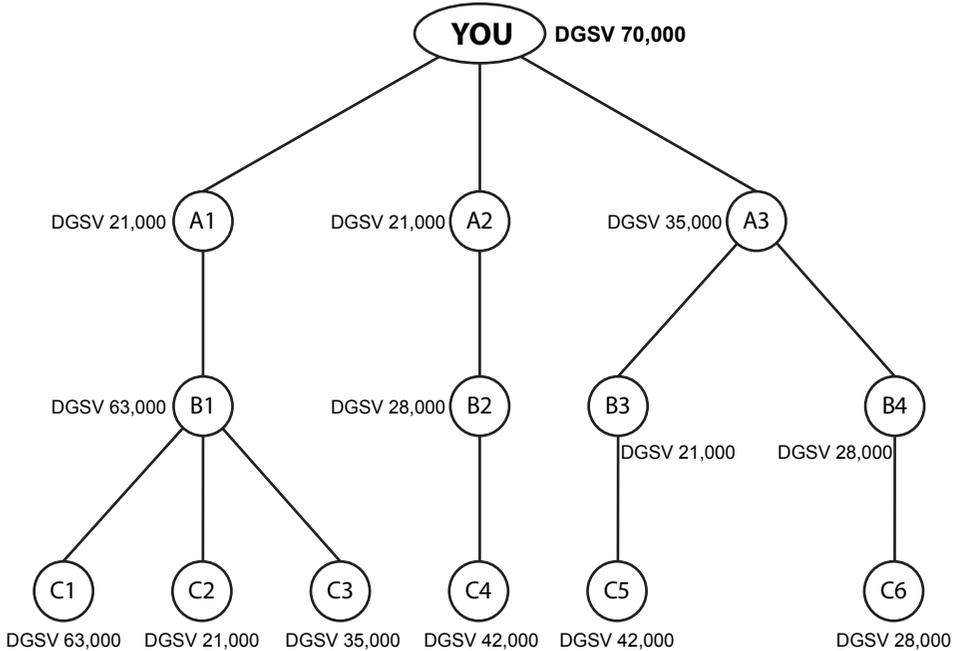
YOUR International Profit Sharing

$$\begin{aligned} &= 2\% \times 14,000,000\text{SV} \times \frac{162,400\text{pts}}{3,500,000\text{pts}} \\ &= \underline{\underline{\text{Rs}12,992,000}} \end{aligned}$$

6. Leadership Bonus (15%)

**CASE 1**

YOU are a Senior Star Diamond (SSD) and have qualified for 37% Star Group Bonus.  
 Every Circle (from A1 to C6) represents a SD and above.  
 All SDs have qualified for 37% Star Group Bonus.



YOUR Leadership Bonus:

1st Level qualified SD:

A1 + A2 + A3

$$= 77,000\text{SV} \times 5.0\% = \text{Rs } 3,850$$

2nd Level and below qualified SD:

B1 + C1 + C2 + C3 + B2 + C4 + B3 + B4  
 C5 + C6

$$= 301,000\text{SV} \times 4.8\% = \text{Rs } 14,448$$

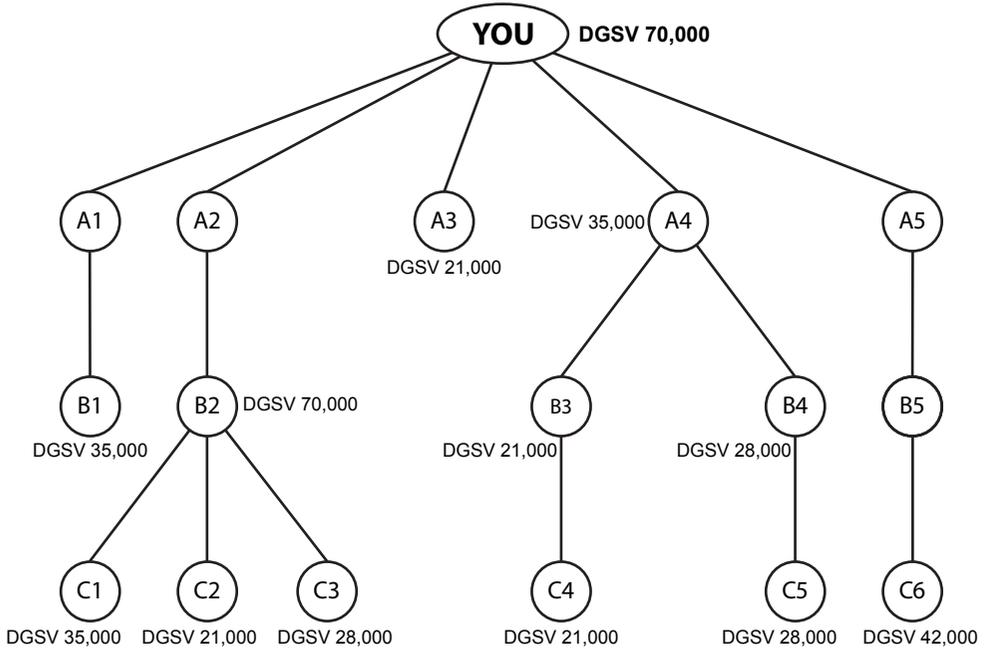
$$= 70,000\text{SV} \times 1.8\% = \text{Rs } 1,260$$

YOUR Leadership Bonus

Rs19,558

**CASE 2**

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus.  
 Every Circle (from A1 to C6) represents a SD and above.  
 All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.



YOUR Leadership Bonus:

1st Level qualified SD:

$$B1 + B2 + A3 + A4 + C6 = 203,000\text{SV} \times 5.0\% = \text{Rs}10,150$$

2nd Level and below qualified SD:

$$C1 + C2 + C3 + B3 + B4 = 133,000\text{SV} \times 6.5\% = \text{Rs} 8,645$$

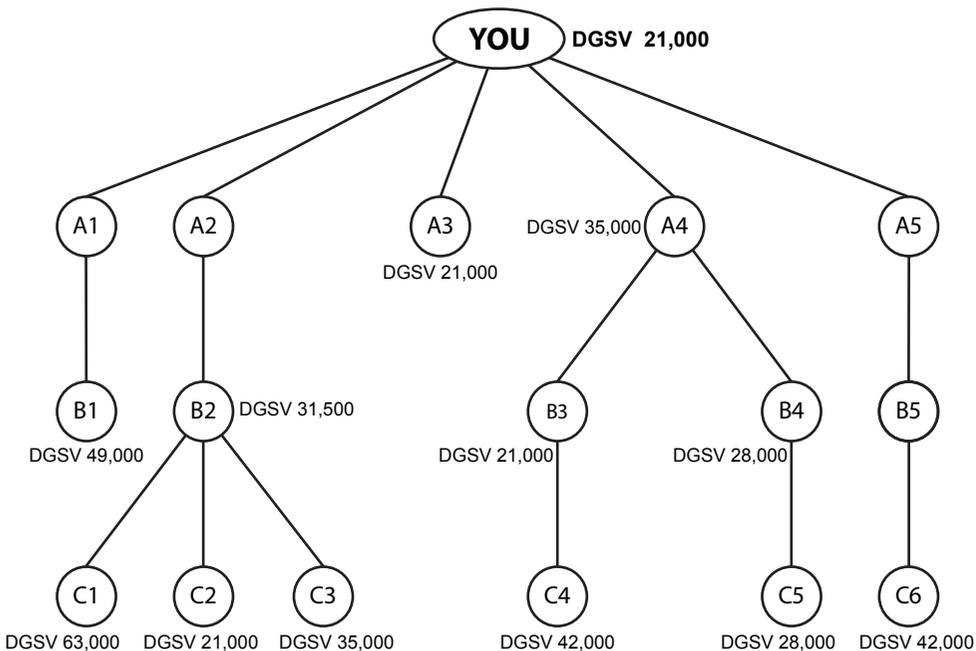
$$C4 + C5 = 49,000\text{SV} \times 3.5\% = \text{Rs} 1,715$$

YOUR Leadership Bonus

Rs20,510

**CASE 3**

YOU are a Double Diamond (DD) and have qualified for 37% Star Group Bonus.  
 Every Circle (from A1 to C6) represents a SD and above.  
 All SDs have qualified for 37% Star Group Bonus with the exception of A1, A2, A5, & B5.



**YOUR Leadership Bonus:**

1st Level qualified SD:

B1 + B2 + A3 + A4 + C6

178,500SV

Add: Guarantee from Downline (B2)

21,000SV

Less: Guarantee Upline (YOU)

( 49,000SV)

150,500SV X 5.0%

= Rs 7,525

2nd Level and below qualified SD:

C1 + C2 + C3 + B3 + B4

168,000SV

Less: Guarantee Upline (B2)

( 21,000SV)

147,000SV X 6.5%

= Rs 9,555

C4 + C5

70,000SV

X 3.5%

= Rs 2,450

YOUR Leadership Bonus

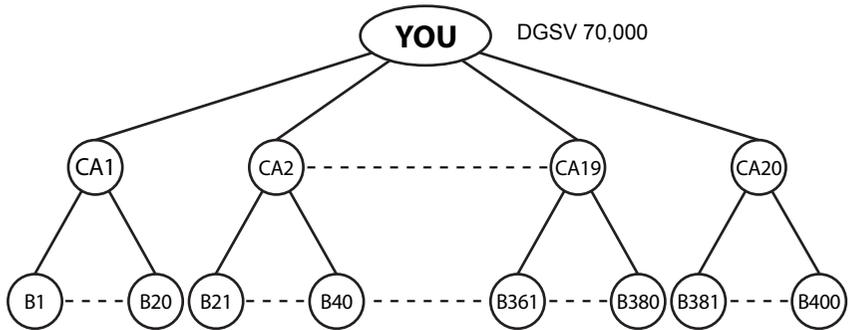
Rs19,530

\* YOU need to guarantee upline 70,000 DGSV.

\* B2 need to guarantee upline 52,500 DGSV.

**CASE 4**

YOU are a Crown Ambassador (CA) and have 20 first generation Crown Ambassadors (CAs) with 70,000 DGSV each. All CAs have 20 Qualified SDs with 70,000 DGSV each.



Therefore:

Your Leadership Bonus

$$1\text{st Level Qualified SD: } 70,000 \text{ DGSV} \times 20 \times 5\% = \text{Rs } 70,000$$

$$2\text{nd Level Qualified SD: } 70,000 \text{ DGSV} \times 400 \times 10\% = \text{Rs}2,800,000$$

$$\underline{\underline{\text{Rs}2,870,000}}$$

## 7. Travel Seminar Incentive (2%)

The company will allocate 2% of company's Annual Sales in SV as the Travel Incentive Fund. It will be shared amongst the SA Qualifiers & SD Qualifiers and used to subsidise the Travel Seminar organised by the Company only.

Assumption:-

- Company Annual Sales is 126,000,000 SV.
- Travel Seminar Incentive Fund = 2% X 126,000,000 SV  
= Rs2,520,000

### A) Travel Seminar Incentive for SA Qualifiers.

Assumption:-

- i Total Accumulated TSIP for all SA Qualifiers is 5,600,000 points.
- ii YOUR Accumulated TSIP as a SA Qualifier is 84,000 points.
- iii Yearly TSIP QUOTA for SA is 70,000 points.
- iv Estimated cost of Travel Seminar for SA Qualifier is Rs10,500/pax.

Therefore:

Your Travel Seminar Incentive as SA Qualifier

$$= 50\% \times \text{Rs}2,520,000 \times \frac{84,000 \text{ pts}}{5,600,000 \text{ pts}} = \underline{\underline{\text{Rs}18,900}}$$

**Note: Your TSI is more than enough to pay for one person to attend the Travel Seminar. So, you can either go for this Travel Seminar by yourself without any cash refund for the excess incentive or you may bring along your spouse by paying additional Rs2,100 as the short amount for the fare of two.**

### B) Travel Seminar Incentive for SD Qualifiers

Assumption:-

- i Total Accumulated TSIP for all SD Qualifiers is 7,000,000 points.
- ii Your Accumulated TSIP as a SD Qualifier is 196,000 points.
- iii Yearly TSIP QUOTA for SD is 175,000 points.
- iv Estimated cost of Travel Seminar for SD Qualifier is Rs17,500/pax.

Therefore:

Your Travel Seminar Incentive as SD Qualifier

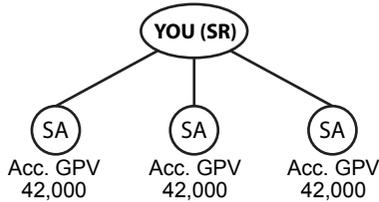
$$= 50\% \times \text{Rs}2,520,000 \times \frac{196,000 \text{ pts}}{7,000,000 \text{ pts}} = \underline{\underline{\text{Rs}35,280}}$$

**Note: Your TSI is more than enough to pay for two persons to attend the Travel Seminar. So, you can go for this Travel Seminar with your spouse. There is no cash refund for any excess incentive.**

8. One Time Hand Phone Cash Incentive

**EXAMPLE**

After you have sponsored 3 immediate SA who achieved 42,000 Accumulated GPV.

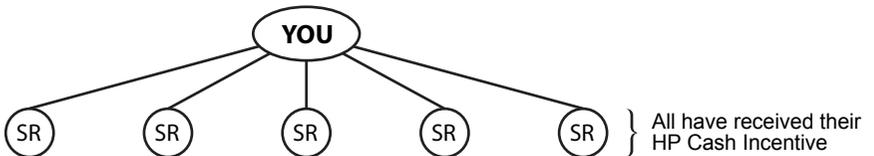


YOU are qualified to receive the One Time Hand Phone Cash Incentive amounting to Rs7,000.

9. One Time Overseas Trip Cash Incentive

**EXAMPLE**

After you have 5 immediate downlines who have received their Hand Phone Cash Incentive, Then you are qualified for this One Time Oversea Trip Cash Incentive.



Therefore:

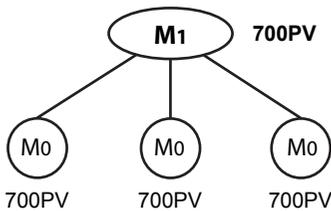
Once YOU have fulfilled the requirements, YOU are qualified for One Time Overseas Trip Cash Incentive amounting to Rs49,000.

# How to become a Star Diamond within 5 months

Assumptions:-

- Personal Sales for each distributor is 700PPV per month.
- Each distributor sponsors 3 new distributors in each month.
- 1 PV = 1 SV

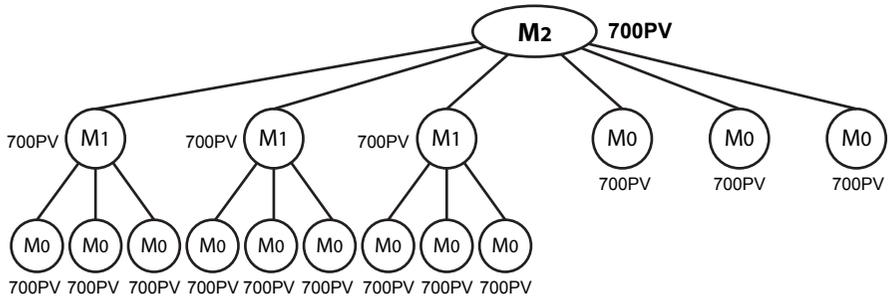
## 1st Month



**Your status : Distributor - 2,800PGPV (9%)**

Personal PV/SV (PPV/PSV) = 700PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 2,800PV/SV  
 Accumulated PGPV = 2,800PV

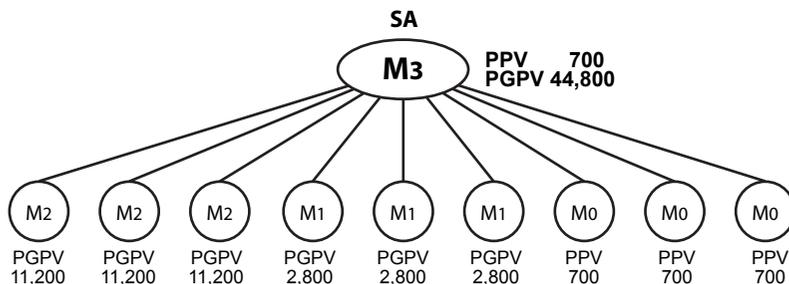
Your Bonus Income			
Group Bonus	=	2,800SV X 9%	= Rs252
Less: Downlines Bonus	=	(3 X 700SV X 6%)	= (Rs126)
<b>YOUR Bonus Income</b>			<u><u>Rs126</u></u>



**Your status : Distributor - Accumulated 14,000 PGPV (15%)**

Personal PV/SV (PPV/PSV) = 700PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 11,200PV/SV  
 Accumulated PGPV b/f = 2,800PV  
 Accumulated PGPV c/f = 14,000PV

Your Bonus Income  
 Group Bonus = 11,200SV X 15% = Rs1,680  
 Less: Downlines Bonus = ( 2,800SV X 9% X 3) + ( 700SV X 6% X 3) = (Rs 882)  
 YOUR Bonus Income Rs 798



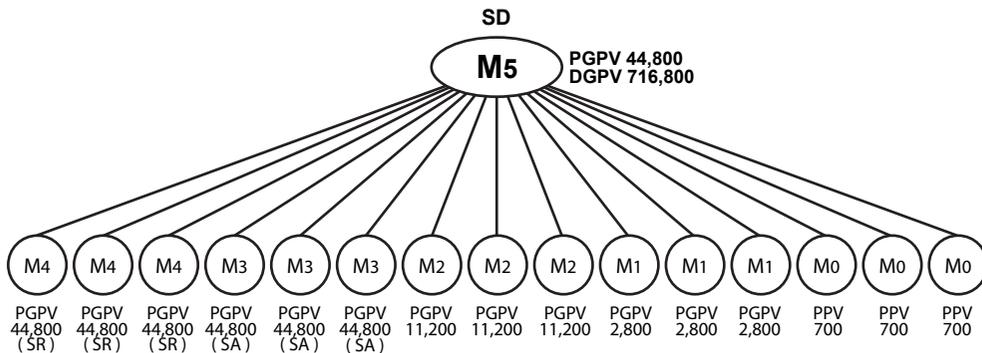
**Congratulations! You have reached 31,500 Accumulated PGPV and you are now a Star Agent.**

Personal PV/SV (PPV/PSV)	=	700PV/SV
Personal Group PV/SV (PGPV/PGSV)	=	44,800PV/SV
Accumulated PGPV b/f	=	14,000PV
Accumulated PGPV c/f	=	58,800PV

Your Bonus Income		
Group Bonus	=	44,800SV X 25% = Rs11,200
Less: Downlines Bonus	=	(11,200SV X 15% X 3)
	+	( 2,800SV X 9% X 3)
	+	( 700SV X 6% X 3) = (Rs 5,922)

YOUR Bonus Income		<u>Rs 5,278</u>
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**Congratulations! You have successfully promoted 6 SA (1st Generation) and have also met the 35,000DGPV quota. Hence you are now a Star Diamond.**

Personal PV/SV (PPV/PSV) = 700PV/SV  
 Personal Group PV/SV (PGPV/PGSV) = 44,800PV/SV  
 Diamond Group PV/SV (DGPV/DGSV) = 716,800PV/SV

**Your Bonus Income**

(A) Star Group Bonus = 716,800SV X 37% = Rs265,216  
 Less: Downlines Bonus = (179,200SV X 31% X 3)  
 + ( 44,800SV X 25% X 3)  
 + ( 11,200SV X 15% X 3)  
 + ( 2,800SV X 9% X 3)  
 + ( 700SV X 6% X 3) = (Rs206,178) **Rs59,038.00**

(B) Development Bonus  
 1st Level = 44,800SV X 6 X 5% = Rs 13,440  
 2nd Level = 44,800SV X 9 X 4% = Rs 16,128 **Rs29,568.00**

(C) International Profit Sharing  
 Assumption:-  
 i ) IPS Fund = Rs280,000  
 ii ) Total IPS Point for all Qualifiers = 35,000,000pts  
 iii) YOUR IPS Point for the month = 716,800SV X 100%  
 = 716,800pts

**Your International Profit Sharing**

= Rs280,000 X  $\frac{716,800pts}{35,000,000pts}$  = **Rs 5,734.40**

**Your Bonus Income**

**Rs94,340.40**